

SWC-90818

INDEFINITE QUANTITY CONSTRUCTION (EZIQC®) SERVICES



A PRESENTATION FOR



Department of Administrative Services (DOAS) - State Purchasing Division



Presenter: Willie Moon

- Associate Category Manager – Strategic Sourcing Infrastructure Group
- Certified Professional Public Buyer (CPPB)
- Georgia Certified Purchasing Associate (GCPA)
- Joined DOAS June 2007
- Background - 20 years in Procurement
- DeVry University– BS
- willie.moon@doas.ga.gov
- (404) 656-0931

Agenda



- **Introduction Video**
- **What is EZIQC/JOC/IQCC Contracting?**
- **The Gordian Group (TGG) – Jon Held**
 - Large Team of Contractors
 - Contract Statistics
 - Time & Cost Savings
 - Transparency & Scheduling Flexibility
- **Ordering Instructions**
- **POC Information**
- **Questions**

EZIQC®/JOC/IQCC Introduction Video



<http://www.TheGordianGroup.com>

<http://www.youtube.com/user/TheGordianGroup>

IQCC Consultant- The Gordian Group



Presenter: Jon Held

- The Gordian Group, Inc. (TGG) - Georgia EZIQC® Manager
- 30 years experience in the construction industry
- 2 years experience with Job Order Contracting
- j.held@thegordiangroup.com
- (678) 429-5097

SWC-90818 Background



Georgia DOAS established a statewide EZIQC® construction services contract through a strategic partnership with the following:



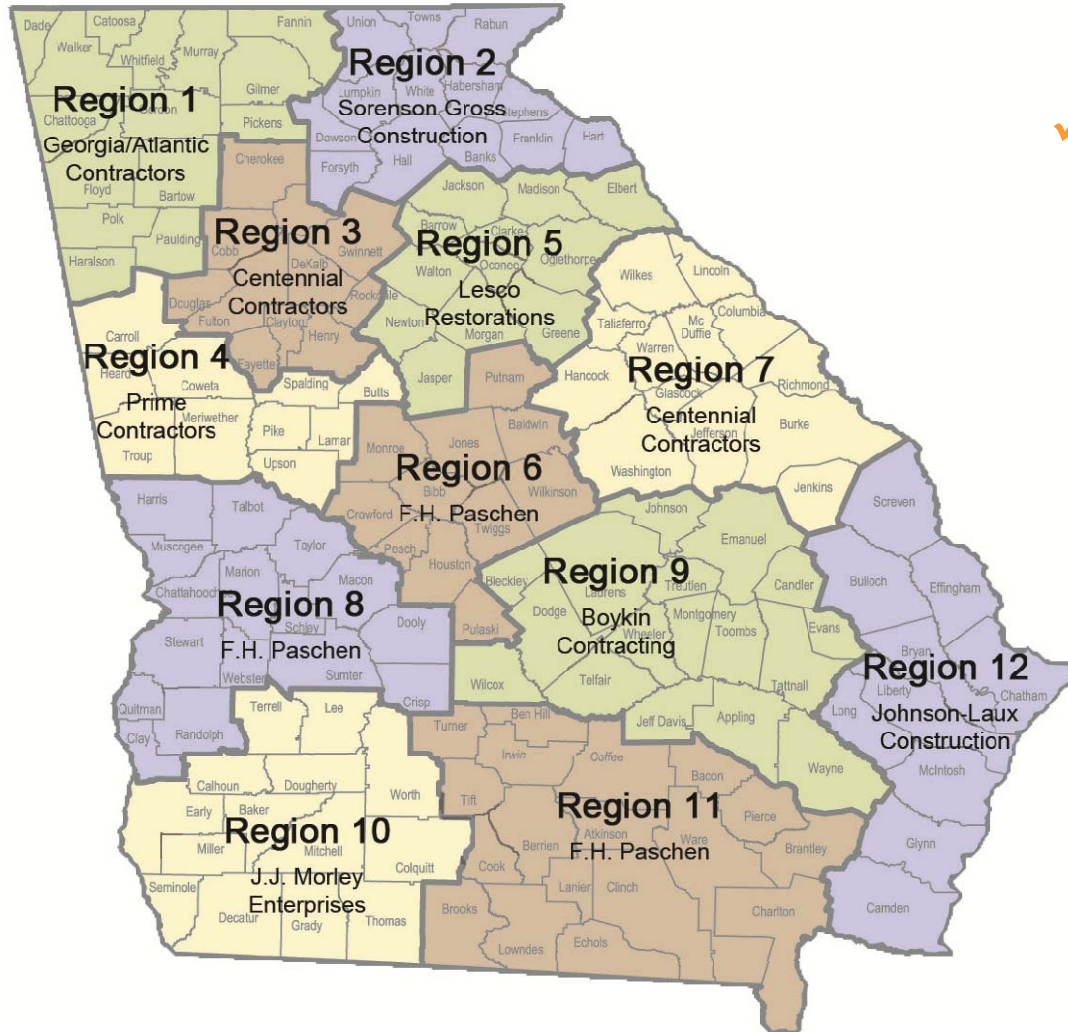
A national contracting agency specializing in cost effective purchasing solutions achieved through the leveraging the collective purchasing power of its national membership.



The EZIQC® Representative – The leading consulting firm in the IQCC/JOC industry provides independent scope of work development and price proposal review services to all EZIQC® authorized users.

EZIQC Staff Guides You Through the Entire Procurement Process.

Large Team of Contractors



✓ **Nine Contractors are Available to Serve all 12 State Service Delivery Regions**

- Georgia / Atlantic
- Sorensen Gross
- Centennial
- Prime
- Lesco
- FH Paschen
- Boykin
- JJ Morley
- Johnson-Laux

Contract Statistics



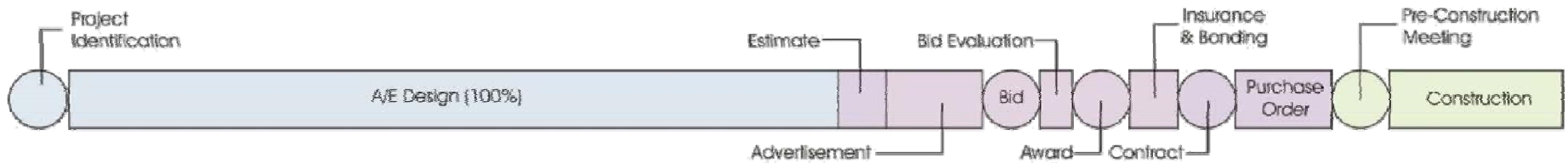
- ✓ **DOAS adopted eziQC in October 2009**
- ✓ **Over \$23 Million in Construction Volume**
- ✓ **\$11.7 Million Currently Active**
- ✓ **Over 400 Work Orders**
- ✓ **50 Separate Owners**
 - ✓ National Guard
 - ✓ Technical Colleges
 - ✓ Universities
 - ✓ State Agencies
 - ✓ Counties
 - ✓ Cities
 - ✓ Housing Authorities
 - ✓ K-12 Schools



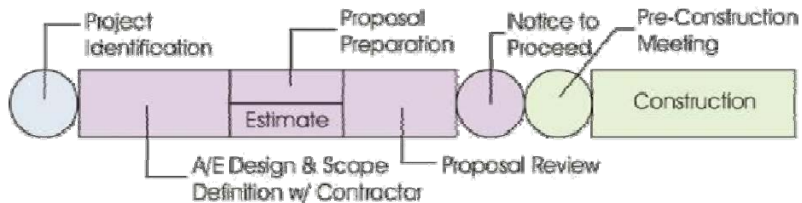
Time & Cost Savings



Traditional Process: 9 to 15 Months



ezIQC Process: 3 to 5 Weeks (less for emergencies and minor projects)



Typical Cost Savings 8-15%

- Competitive Construction Cost
- Reduced Procurement and Administrative Costs
- No Negotiated Change Orders
- Fewer Claims
- Reduced Architectural and Engineering Fees



Transparency & Scheduling Flexibility



Transparent Pricing – You See and Review the Back-Up Pricing Details

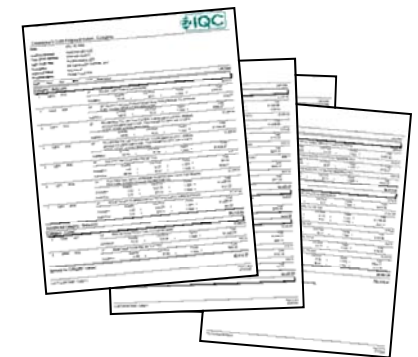
Category - Paint						
29	09920	0062	SF	Paint Interior Plaster/Drywall, 1 Coat Primer, Brush/Roller Work		\$2,097.13
				Quantity	Unit Price	Factor
			Installation	5,733.00 x	\$0.31 x	1.1800 =
						Total
						\$2,097.13
30	09MOD	0062	0350	For Quantities > 5000 To 10000 (> 464.5 m2 To 929.0 m2), Deduct		-\$202.95
				Quantity	Unit Price	Factor
			Installation	5,733.00 x	\$-0.03 x	1.1800 =
						Total
						\$-202.95
31	09920	0064	SF	Paint Interior Plaster/Drywall, 2 Coats Paint, Brush/Roller Work		\$4,261.91
				Quantity	Unit Price	Factor
			Installation	5,733.00 x	\$0.63 x	1.1800 =
						Total
						\$4,261.91

Long Shelf Life for Prices or Work Orders

- Projects may be scoped and proposals developed in advance of work actually starting.
- Prices are fixed through July 15, 2012
- Prices are the same until the end of the Fiscal Year

No Time Delay Claims in ezIQC

- Remedy is more time
- Liquidated Damages may be assessed on a project by project basis



ezIQc – Start Using it Today

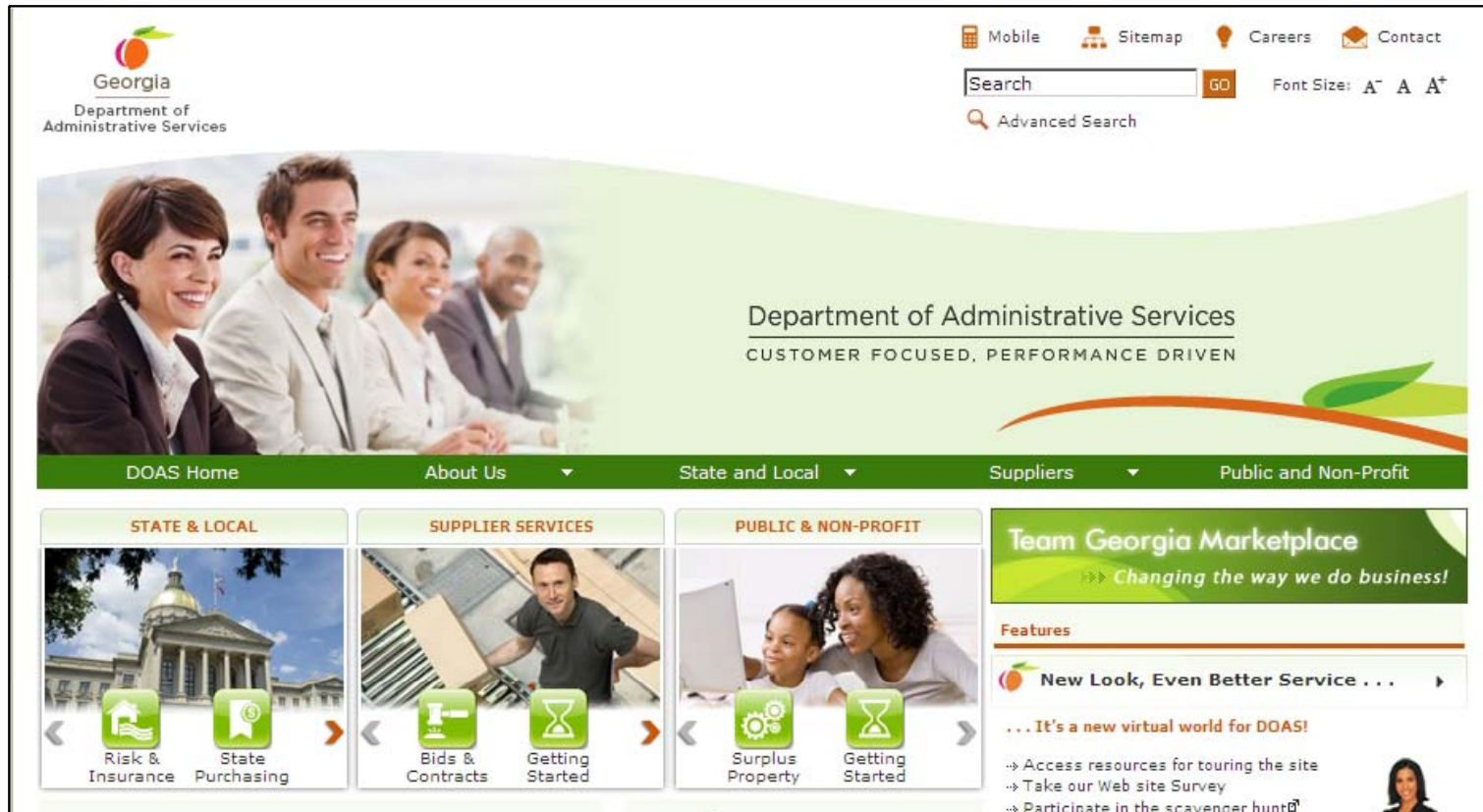


The screenshot shows a web browser window displaying the ezIQc website. The browser's address bar shows "eziqc.com/". The website has a blue header with navigation links: "New Project", "About ezIQc", "Project Management", "Prebids", and "Newsletter". The main content area is titled "Welcome! New Visitor?" and contains a registration form. The form is divided into several sections: "How Can We Contact You?", "How Can We Help You?", and "Send To ezIQc Expert". The "How Can We Contact You?" section includes fields for "State/Location", "Zip", "First Name", "Last Name", "E-mail", "Phone Number", and "Organization". It also has radio buttons for "Public", "Non-Profit", and "Private", and a dropdown for "How did you hear about us?". The "How Can We Help You?" section includes a "Contractor Selection" dropdown, "Address 1", "Address 2", "City", "Project Management Services" (with "Please Include" and "Not Necessary" options), and a "Description of Work to be Performed" text area. The "Send To ezIQc Expert" section includes a "Send Now" button. The footer contains copyright information: "copyright © 2011 ezIQc, all rights reserved. ezIQc is a product of The Gordian Group, Inc. | Privacy Policy".

- ✓ Simply go to <http://www.ezIQc.com>
- ✓ Enter Your Name, Contact Information and Project Description
- ✓ ezIQc Staff Will Contact You and Walk You Through the Entire Procurement Process

Where to Find this Statewide Contract

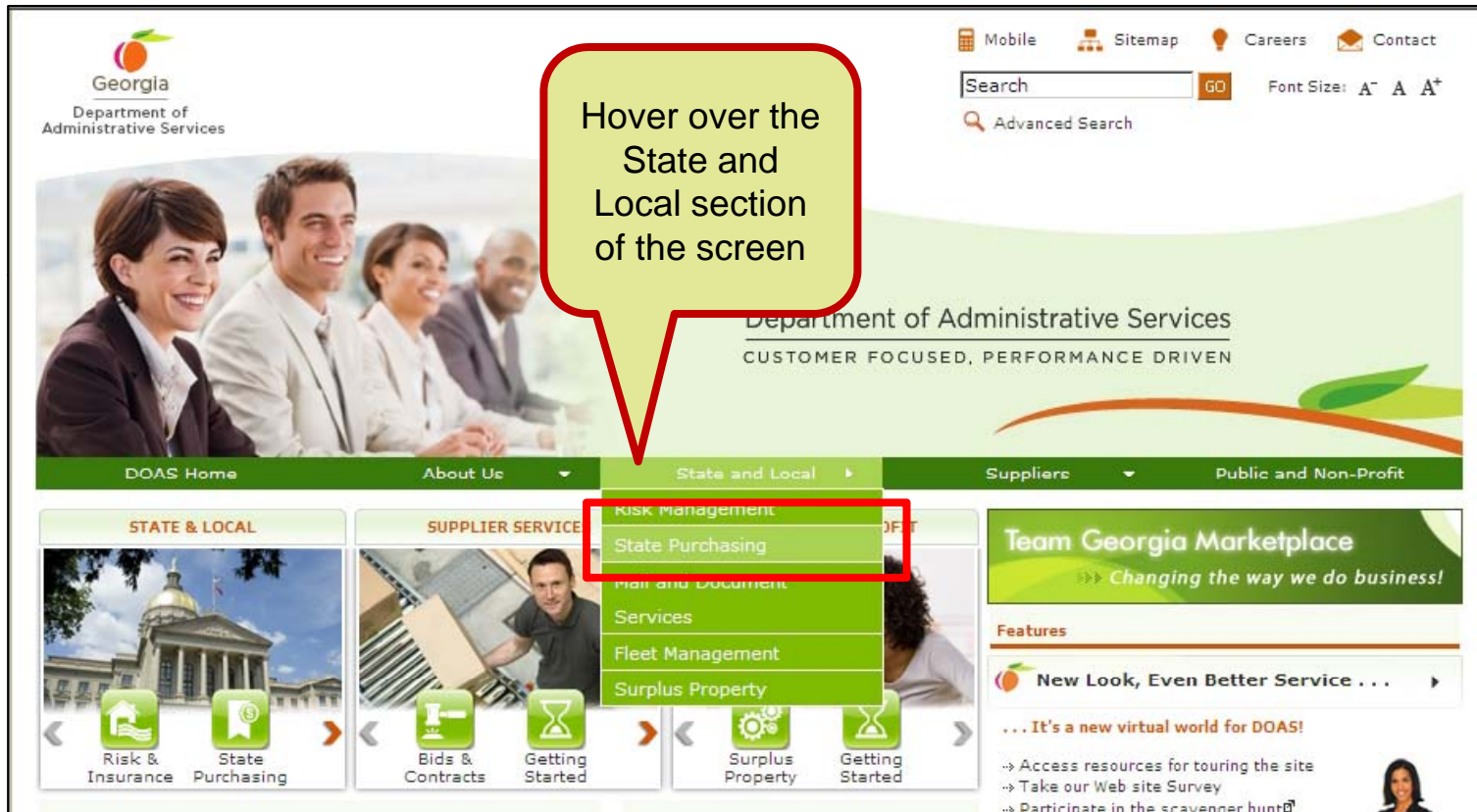
State Purchasing Division – Statewide Contracts



1. Visit the DOAS website at www.doas.ga.gov.

Where to Find this Statewide Contract

State Purchasing Division – Statewide Contracts



2. Hover over the **State and Local** section of the screen.
3. Click on **State Purchasing**.

Where to Find this Statewide Contract

State Purchasing Division – Statewide Contracts



Georgia Department of Administrative Services

Mobile Sitemap Careers Contact

Search GO Font Size: A⁺ A⁻

Advanced Search

STATE PURCHASING

DOAS Home About Us State and Local Suppliers Public and Non-Profit

Home > State and Local > State Purchasing

EXPLORE STATE PURCHASING

Contracts

- Knowledge Management
- Services & Contracts
- Process & Performance
- Policies & Procedures
- Procurement & Sourcing Tools
- 7 Stages of Procurement

Contracts at the statewide and agency level offer state and local governments a variety of products and services at competitive prices. Access to Team Georgia Market Place and contract indexes. [Learn More...](#)

News

- Mar 11: March is Georgia Purchasing Month
- Mar 09: Visa Exchange State and Local Edition Spring 2011
- Feb 23: P-Card Policy Revision Webinar - Wed., Feb. 23 at 1:00 PM

[More News...](#)

Events

- Mar 21: Supplier Seminar
- Mar 22: Georgia's 24th Annual Governmental Purchasing Conference & Expo

Direct Links

- Login to GPR for State & Local Entities
- Bid Notices - GA Procurement Registry
- Agency & University Procurement Officer List
- eSource (formerly eQuote)
- GA Procurement Manual Online
- Statewide Contracts**
- State Use Procurement List
- IKON Document Solutions

Performance Metrics
View performance metrics. [Learn more...](#)

Spend Management Analytics

Official Forms & Documents

Statewide Card Programs

State of Georgia Fuel Price Index

Purchasing Training

Direct Links

- » Login to GPR for State & Local Entities
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Click on Statewide Contracts

4. In the Direct Links section, click on **Statewide Contracts**.

SWC Index for Public



Team Georgia Marketplace

Statewide Contract Index

Georgia Department of Administrative Services

DOAS Home About Us State and Local Suppliers Public and Non-Profit

Home > State and Local > State Purchasing > **Statewide Contract Index**

Statewide Contracts

State Purchasing establishes competitive statewide contracts for a wide variety of products, services, and equipment. These contracts cover commonly used commodities such as office supplies, furniture, motor vehicles, natural gas, liquid petroleum, paint, ammunition, asphalt, and much more. In order to find the contract that best fits your needs, you will need to access Team Georgia Marketplace™ using one of the following methods:

- ▶ **State of Georgia Employees**
If you are a State of Georgia employee who has not completed training or has not requested your window shopper login click here to view [Statewide Contracts](#)
- ▶ **General Public**
Click on the Team Georgia Marketplace™ icon and log in using the following guest ID and password. First time users should review the Training Presentation provided below.

ID: tgmquest
Password: tgmquest
[Click Here](#)
Use tgmquest as the User Name and the Password
- ▶ **Window Shoppers**
Click on the Team Georgia Marketplace™ icon using your Window Shopper ID and navigate to the "Contracts" tab to search or browse available contracts. Additional instructions can be found in the Window Shopper Quick Reference Guide.

5. To access contract information, click on the **Team Georgia Marketplace™** icon to access the Login screen. This User Name and Password is generic and only provides access to contract information.

Statewide Contracts Index



- When the Login screen displays, use **tgmguest** as the User Name and the Password. This generic ID and Password allows access to contract information only.

SciQuest Applications
Version 10.1

Team Georgia Marketplace

Use tgmguest as the User Name and the Password

User Name

Password

[Forgot your Password?](#)

Note: User Name and Password are case-sensitive.
This application is accessible only to registered users.
[If this is your first visit, please register here.](#)

SWC Index for Window Shoppers



Team Georgia Marketplace

Statewide Contract Index


Georgia
Department of Administrative Services

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[View the Training Presentation](#)

[Print and Review the Quick Reference Guide](#)

You can also click on the Team Georgia Marketplace™ icon to access the same Login screen, but enter your personal Window Shopper User Name and Password. This allows you to access the Statewide Contract Index as well as to shop for items available from the Statewide Contracts.

SWC for Window Shoppers



If you are a Window Shopper user, you can access the Statewide Contract Index by entering your personal User Name and the Password once the Login screen displays. Then, click on the **Contracts tab**.

SciQuest Applications
Version 10.1

Team Georgia Marketplace

Use your Window Shopper User Name and Password

User Name

Password

[Forgot your Password?](#)

Note: User Name and Password are case-sensitive.
This application is accessible only to registered users.
[If this is your first visit, please register here.](#)

Team Georgia Marketplace Contracts



A screenshot of the Team Georgia Marketplace website. The page has a blue header with the "Team Georgia Marketplace Home/Shop" logo on the left and a shopping cart icon on the right showing "2010-06-21 tgmguest 01 | 0 item(s), 0.00 USD". Below the header is a navigation bar with tabs for "home/shop", "favorites", "carts", and "contracts". The "contracts" tab is highlighted with a red box. A red callout box with a yellow background and a red border points to the "contracts" tab, containing the text "Click on the Contracts tab". The main content area has a light gray background. On the left, there is a white box with the text: "Team Georgia Marketplace", "Welcome to Contract Viewer", "The NEW home for the Statewide Contract Index", "Please click on the 'Contracts' tab to search or browses available contracts", and "Quick Reference Guides". At the bottom, there is a "My Resources" section with the email "ProcurementHelp@doas.ga.gov" and phone number "+1 (404) 657-6000".

Once you access the system using the generic or your personal User Name and Password, click on the **Contracts** tab to access the Statewide Contracts.

For More Information



If you have questions about this Statewide Contract:

Submit Questions to: DOAS

Willie Moon

Associate Category Manager
404-656-0931

Email: willie.moon@doas.ga.gov

The Gordian Group

Jon Held

EZIQC® Representative
678-429-5097

Email: j.held@thegordiangroup.com

Michael Ledford

SE Regional Manager
1-800-874-2291

Email: m.ledford@thegordiangroup.com

Questions?

